

## GENERAL ASSEMBLY

Le Châtelain, Brussels

16 June 2023

### *Draft Minutes*

#### **1. WELCOME, APPROVAL OF THE AGENDA. REMINDER OF THE ORGALIM CODE ON COMPETITION LAW COMPLIANCE**

The Chair, Mr Brupbacher, welcomes everyone to the meeting.

The participants are reminded that Orgalim meetings need to be conducted in accordance with the relevant competition and antitrust laws and the Orgalim Code on competition law compliance, which applies to all Orgalim meetings. The participants are informed that the meeting is being recorded. There are no objections to the agenda.

*(A list of participants is included in **Appendix 1.**)*

#### **2. APPROVAL OF THE MINUTES OF THE GENERAL ASSEMBLY OF 17 NOVEMBER 2022.**

No comments were received on the draft minutes of the General Assembly of 17 November 2022. The members approve the minutes.

#### **3. CHAIR'S REPORT**

The Chair, Stefan Brupbacher, reports.

The Chair sketches the current external context for associations. This mainly translates in a new wave of protectionism and nationalism following Covid and the war in Ukraine, decarbonisation remaining a central public priority as 1.5°C targets slip out of reach, energy prices to remain a competitive disadvantage for the next decade and the continuous regulatory tsunami under the EU Commission that seems remote from market reality.

The economic outlook for our industries underscores the competitiveness threat while demand is better than expected and employment stays high. Unit labour costs are eroding industrial competitiveness. Therefore, Orgalim's work is important. In the past year, a lot of damage control was done. But where we can contribute most is by setting or influencing the agenda. For that, we need to maintain a common industry voice. But how can we gain a similar strong voice as some other sectors?

In view of the next legislative term, associations need to step up and reinforce the Orgalim agenda for the 2024 EU elections and related thematic activities. At the same time, internally, Orgalim should make the decision-making processes even more efficient, stabilise finances and implement the new fee system.

With regard to the chairs' priorities, set up two years ago (impact, member involvement, financial stability), steps forward have been made despite internal and external challenges.

#### **4. PRESIDENT'S ADDRESS**

Rada Rodriguez, President, shares some of her thoughts with regard to industry's competitiveness.

The Commission claims that regulation aims to support „Competitiveness“ and enables the “Green and Digital Transition“. Some questions arise: Is Competition synonymous with social fairness? How far are we going with the green transition, before becoming “unaffordable“? When is digital a blessing, and when does it become a “threat to mankind“?

Also, EU politicians continuously mention striving for „Better Regulation“. We see the opposite. The intentions are good, but there is a discrepancy between vision and business reality. Ms Rodriguez cites facts and figures from the ERT Benchmarking Report 2022.

The President remarks that our voice is strong and focused with numerous interactions with EC/EP officials at all levels. Nevertheless, post covid, it becomes increasingly difficult to gain access to high level officials. They seem not interested in our issues.

Orgalim has a seat in the EC's Industrial Forum (Industrial policy dialogue and expert advice) and the forum's Task Force 5, created on our initiative (Support the uptake of advanced manufacturing processes by EU industry).

With the publishing of the TF5 Report, there is now a blueprint for accelerating the deployment of advanced manufacturing, particularly among manufacturing SMEs; for accelerating the digital and green transition in manufacturing and for safeguarding Europe's global leadership in this field. The final report defines 'Advanced Manufacturing', and lists weaknesses, threats for Advanced Manufacturing through a SWOT analysis, and formulates recommendations.

The Chair thanks the President for the report and the extensive work done.

Members of the Assembly then exchange views on the topics raised in the address.

#### **5. ACCOUNTS**

Mr Lavigne, Treasurer, reports.

##### **2022 results**

The net result of +75k Euro is better than Budget and latest Forecast, mainly due to good performance of publications and Partnership.

The result is affected by the performance of investments, in line with a difficult financial market in 2022. The Operational Result (before financial cost) is +193k Euro.

The total costs are in line with Budget, and slightly below Forecast. The main cost lines are as expected, except Personnel cost which is below Forecast, mainly due to vacancies and extended medical leaves. Office cost is above Forecast, mainly driven by short term consultant costs to offset vacancies. Travel and events costs remain low.

The Secretariat result is balanced, slightly below latest Forecast mainly because of publications costs: we are taking the opportunity of a good financial result to write off some bad debtors.

The members unanimously approve:

1. the 2022 result.
2. to carry forward the result.

- to formally discharge the Board of Directors for administration and financial management.

### Forecast 2023

Due to mandatory salary indexation and inflation in Belgium, Orgalim is facing considerable pressure on its 2023 budget. For Orgalim as a whole, the expected net loss is reducing, from -163k Euro in the original Budget to -98k Euro in the latest forecast.

Publications had a very solid Q1, leading to a cautious improvement of expected publications revenue for the full year.

We are expecting mandatory salary indexation in Belgium to be lower than previously expected (~6% vs 8% projected in January). We are also implementing a voluntary cap on indexation for the highest salaries.

We are using this extra breathing space to implement important staff retention initiatives, and are therefore not currently expecting savings on staff costs.

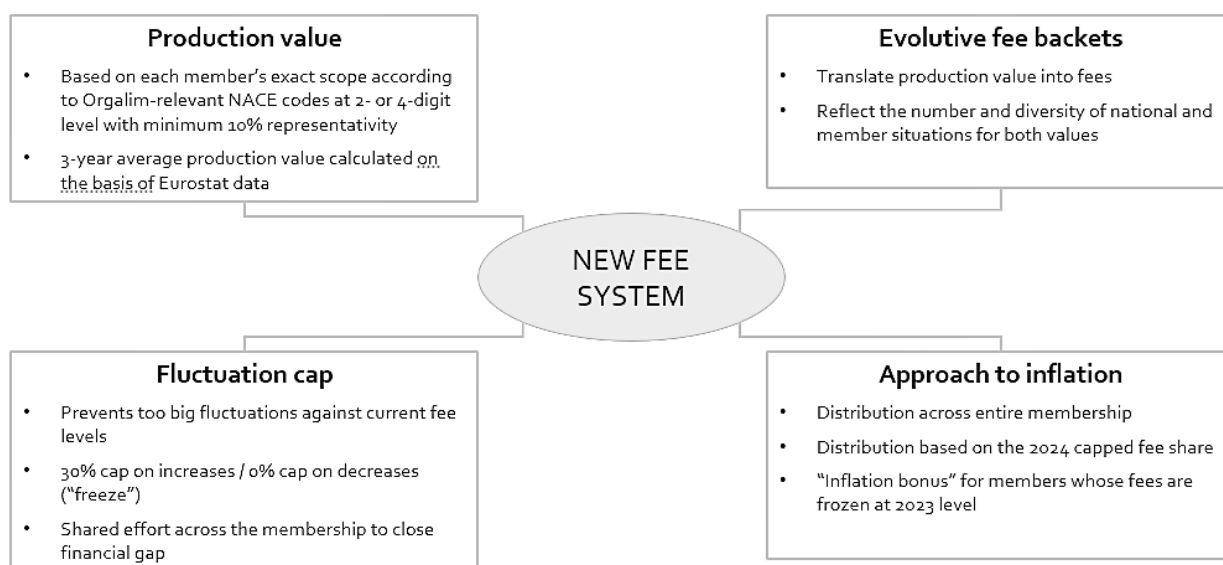
No forecast is made for the performance of our investments, given the uncertainty in the market.

## 6. MEMBERSHIP FEES

The Chair recapitulates the timeline and different steps within the lengthy process to arrive at today's proposal. He confirms that today the Finance Commission can propose the new system for approval.

The documentation on the current proposed new fee system was sent to the members 10 days prior to the invitation to participate in a 90' webinar (2 June). Before, during and after the webinar, the Secretariat and Board were available for questions on the subject.

The explanatory slides on the new fee system are also included in the briefing pack.



The Chair briefly explains the fall-back plan in case the proposal is not accepted. There are no remarks nor questions from members in the meeting.

The General Assembly approves:

- the new fee system for national association members (21 votes for and 2 abstentions)
- the 2024 fees for national associations (21 votes for and 2 abstentions)

- the 2024 fees for associate members (21 votes for and 2 abstentions)
- the 2024 fees for corporate members (21 votes for and 2 abstentions)

## **7. MEMBERSHIP OF ORGALIM BOARD OF DIRECTORS**

The term of 3 Board members is up for renewal at this Assembly.

The members of the General Assembly unanimously approve the re-election of Board members Mr Wolfgang Weber (ZVEI), Mr Andrea Orlando (ANIMA) and Mr Steve Brambley (GAMBICA) for a new term of 2 years till June 2025.

Malte Lohan takes the opportunity to extensively thank former Board member Mr Howard Porter who will retire in the coming months as CEO of BEAMA, UK. Orgalim is grateful for his outstanding contribution as a Member of the Orgalime Board of Directors from 2011 to 2019 and as Chair of Orgalime from 2015 to 2017.

## **8. DATE AND PLACE OF NEXT MEETING**

Mr Brodtmann introduces the next General Assembly, to be held on 16-17 November 2023 in Frankfurt, Germany, upon invitation of VDMA, ZVEI and WSM.

## **CLOSING**

The Chairman thanks our President and members for participating.

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## APPENDIX 1 - LIST OF PARTICIPANTS

"Each Full Member will be represented at the General Assembly by one delegate with full powers. Each Full Member shall have one vote. [...] the General Assembly shall validly deliberate if at least half the Full Members are present or represented. Each Full Member can be represented at the General Assembly by another Full Member with a proxy. However, the maximum number of proxies that may be held by a single Full Member will be limited to three. The decisions shall be made on the basis of a two thirds majority by those Full Members who are present or represented, abstentions being disregarded (Orgalim Articles of Association, Art. 12)." In June 2023, Orgalim has 28 full members. At the GA, 23 members are represented.

Austria	<b>Metaltechnology Industries</b>	Sabine Hesse
Belgium	<b>AGORIA</b>	Bart Steukers, Laurent Hellebaut
Croatia	<b>HGK</b>	Marija Šutina
Denmark	<b>DI</b>	Mette Peetz-Schou
Finland	<b>Technology Industries Finland</b>	Matti Mannonen
France	<b>FIEEC</b>	Benoit Lavigne, H�el�ene Julien
	<b>FIM</b>	Benjamin Frugier
Germany	<b>VDMA</b>	Thilo Brodtmann, Holger Kunze
	<b>WSM</b>	Christian Vietmeyer
	<b>ZVEI</b>	Wolfgang Weber
Ireland	<b>IBEC</b>	Shane Beirne
Italy	<b>ANIMA</b>	Federico Lucarelli
Lithuania	<b>LINPRA</b>	Darius Lasionis
The Netherlands	<b>FME</b>	Robert van Beek
Portugal	<b>AIMMAP</b>	Joana Valente
Spain	<b>SERCOBE</b>	Maria Eugenia D�az Garc�a
Sweden	<b>TEKNIKF�ORETAGEN</b>	Joel Jonsson
Switzerland	<b>SWISSMEM</b>	Stefan Brupbacher
UK	<b>BEAMA</b>	Howard Porter
<b>➤ Proxies received from:</b>		
Italy	<b>ANIE</b> , Michele Lignola <i>(written confirmation received that Mr Lucarelli, Anima, is Mr Orlando's delegate on the day)</i>	proxy to <b>ANIMA</b> , Andrea Orlando
The Netherlands	<b>METAALUNIE</b> , Jos Kleiboer	proxy to <b>FME</b> , Robert van Beek
Slovenia	<b>GZS</b> , Andreja Hli�c	blank proxy, allocated to chair S.Brupbacher
UK	<b>GAMBICA</b> , Steve Brambley	proxy allocated to chair, S. Brupbacher

### Associate members

<b>AQUA</b>	Maika Haddad
<b>C.E.F.A.C.D.</b>	Sacha Deisel
<b>EFCEM</b>	Iain Munro
<b>EUnited</b>	Klaus-Dieter Axt
<b>Europacable</b>	Alberto Lampasona
<b>T&amp;D Europe</b>	Guillermo Amann
<b>MAKFED</b> , Turkey	Z�ht� Bakir

### Orgalim

Rada Rodriguez, Orgalim President and CEO of Signify DACH  
Javier Ormazabal, Ormazabal Group (Presidents' Board)  
Gunther Kegel, Pepperl & Fuchs (Presidents' Board, EFAM, corporate member)  
Christof Spiegel, Eaton (EFAM, corporate member)

Secretariat:  
Malte Lohan, Director General  
Olivier Janin, Deputy Director General  
Eugenia Forcat  
Anne-Claire Bourdessol  
Marita van Oldenborgh  
Inge Dewit Vanhaelen